

Issue No



Product Hargreave Hale AIM VCT

Tax Status
Venture Capital Trust

Fund Group
Hargreave Hale Limited

Risk Warning

This communication is provided for informational purposes only. This information does not constitute advice on investments within the meaning of Article 53 of the Financial Services and Markets Act (Regulated Activities) Order 2001. Should investment advice be required this should be sought from a FCA authorised person.

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GENERAL RISK WARNINGS

Your attention is drawn to the following risk warnings which identify some of the risks associated with the investments which are mentioned in the Review:

Fluctuations in value of investments

The value of investments and the income from them can go down as well as up and you may not get back the amount invested.

Suitability

The investments may not be suitable for all investors and you should only invest if you understand the nature of and risks inherent in such investments and, if in doubt, you should seek professional advice before effecting any such investment.

Past performance

Past performance is not a guide to future performance.

Legislation

Changes in legislation may adversely affect the value of the investments.

Taxation

The levels and the bases of the reliefs from taxation

may change in the future. You should seek your own professional advice on the taxation consequences of any investment.

ADDITIONAL RISK WARNINGS

Venture capital trusts

- 1. An investment in a VCT carries a higher risk than many other forms of investment.
- 2. A VCT's shares, although listed, are likely to be difficult to realise.
- 3. You should regard an investment in a VCT as a long term investment, particularly as regards a VCT's investment objectives and policy and the five year period for which shareholders must hold their ordinary shares to retain their initial income tax reliefs.
- 4. The investments made by VCTs will normally be in companies whose securities are not publicly traded or freely marketable and may therefore be difficult to realise and investments in such companies are substantially riskier than those in larger companies.
- 5. If a VCT loses its Inland Revenue approval tax reliefs previously obtained may be lost.
- 6. No investment can made by the VCT in a company whose first commercial sale was more than 7 years prior to date of investment, except where previous State Aid Risk Finance was received by the company within 7 years (10 years for a 'knowledge intensive' company) or where a turnover test is satisfied; and
- 7. No funds received from an investment by the VCT into a company can be used to acquire another existing business or trade.

Factsheet

| Hargreave Hale AIM VCT | |
|--------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Туре | AIM based VCT with track record |
| Size | £229m AUM and is seeking £20m with this launch and a £20m over- allotment facility |
| Manager | Hargreave Hale Limited ("Hargreave Hale") |
| Sponsor | Dickson Minto W.S. |
| Registrars | Equiniti Limited |
| Focus | To generate tax free capital gains and regular dividend income for its share- holders through a diversified portfolio of predominantly AIM listed VCT qualifying investments across a broad range of sectors |
| Promoter | Portunus Investment Solutions |
| Funds initially invested | Cash deposits, equities, fixed income securities and the Marlborough Special Situations fund |
| Minimum investment | £5,000 per tax year, excluding initial adviser charges |
| Initial Closing Date | 1st April 2022 unless fully subscribed before for the 2021/22 tax year and 12 August 2022 unless fully subscribed before for the 2022/23 tax year |
| Issue costs | 3.5% of amount subscribed |
| Annual costs | 1.7% per annum plus VAT |
| Initial advisor charges | If charged, these will be facilitated by the VCT on subscription. |

Summary

| Table 1: Tax Efficient Review summary | of offering Pros and Cons |
|---------------------------------------|---------------------------|
|---------------------------------------|---------------------------|

| PROs | CONs |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Consistent level of dividends paid to shareholders over recent years, on average 4.75p per share | Although the performance over 10 years has lagged the Amati and Unicorn AIM VCTs, the Hargreave Hale AIM VCT ranks second in its peer group over 3 and 5 years |
| The Hargreave Hale investment team are not entirely dependent upon the level of VCT qualifying AIM IPOs to deploy new funds raised | A relatively high level (14%) of non-qualifying equities within the portfolio aids liquidity but could add to volatility levels |
| A more diverse portfolio with the top 10 holdings accounting for 31% of the NAV, whereas the same figure for Unicorn and Amati is approximately 50% of their total NAV | There is a history of paying dividends to shareholders out of capital |

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TER classification

TER classifies this VCT as an "AIM VCT with track record". There has been a long term succession plan in place as Giles Hargreave has stepped back.

Review based upon

TER always meet with fund managers prior to a review. This review is based on those meetings, the prospectus for the offer, (Hargreave Hale

This VCT can also hold non-AIM investments to aid liquidity.

AIM VCT reference 2 September 2021) and data provided by Hargreave Hale.

Changes since the previous review

- Before this fund raising the Net Asset Value of the VCT has increased from £135m at July 2020 to £229m at July 2021, on the back of a strong performance in the AIM market
- As planned, Giles Hargreave stepped down from his role as co-manager of the VCT on 31 December 2020, thereby completing a succession planning process that started in 2018. The Hargreave Hale VCT fund management has continued to expand and now has five team members following the introduction of a new investment analyst in September 2021.

Table 2: Hargreave Hale funds under management as at 31 July 2021

- Aubrey Brocklebank retired from the board in January 2020 (as planned) having completed more than 16 years as a non-executive director. Aubrey was replaced as Chairman of the Audit Committee by Justin Ward, who was appointed to the board in November 2020. Justin Ward has spent time in private equity at Bridgepoint Development Capital, CVC Capital Partners and Hermes Private Equity.
- Hargreave Hale tell us that they have completed 17 investments in the 12 months to 31 July 2021.

VCT Net assets Annual Still to be Management fee invested £m £m VCT funds Hargreave Hale AIM VCT £229 1.7% Nil NON VCT funds than can co-invest with VCT Funds Marlborough Special Situations Fund Nil £1,700 1% Marlborough UK Micro Cap Growth Fund £1,730 0.75% n/a Marlborough UK Multi-Cap Income Fund £1,180 0.75% n/a Marlborough UK Nano-Cap Growth Fund £350 0.75% n/a £458 Marlborough European Multi-Cap Fund 0.75% n/a Marlborough UK Multi-Cap Growth Fund £339 0.75% n/a Marlborough Technology Fund £85 0.75% n/a Other Institutional mandates 0.85% £271 n/a TOTAL £6.342m Nil

Source: Hargreave Hale

The Offer

This is an offer from Hargreave Hale AIM VCT managed by Hargreave Hale (trading as Canaccord Genuity Fund Management), for £20m of Ordinary Shares at an offer price at a 3.5% premium to the latest published unaudited NAV per Ordinary Share of the Company. There is an over-allotment facility for a further £20 million, which may be utilized at the Board's discretion, taking the total available under the offer to £40 million.

The investment objectives of the VCT are to generate capital gains and income from its portfolio and to make distributions from capital or income to shareholders whilst maintaining its status as a Venture Capital Trust.

Strategy

The Company intends to achieve its investment objectives by making qualifying investments in companies primarily listed on AIM, but also private companies and companies listed on the AQSE Growth Market, and non-qualifying investments as allowed by the VCT regulations.

The manager will maintain a diversified portfolio of Qualifying Investments which may include equities and fixed interest securities as allowed by the VCT regulations. These smaller companies will be UK based or have a UK presence and, whilst of high risk, will have the potential for significant capital appreciation.

The portfolio of qualifying investments has been built steadily since launch in 2004. Hargreave Hale's preference for long term investment has allowed these investments to mature over time with 14 companies now held for more than 10 years.

Consistent with the VCT rules, qualifying companies are often very small at the point of investment; however, the passage of time means that the market capitalisation of qualifying companies within the VCT's portfolio varies from less than £10 million to greater than £1,000 million, with a weighted average of £386.3 million. Revenues and profits vary significantly, too. Some companies are pre-revenue whilst others have revenues in the hundreds of millions, the weighted average being £72.5 million. Whilst many qualifying companies are loss making at the point of investment, the increasing levels of maturity within the portfolio means that many qualifying companies are profitable. The weighted average profit before tax across the VCT's portfolio of qualifying companies is ± 2.2 million, all as at 31 July 2021.

The non-qualifying investments must be permitted by the VCT regulations and may include equities and exchange traded funds listed on the main market of the London Stock Exchange, fixed income securities, bank deposits that are readily realisable and the Marlborough Special Situations Fund.

The VCT is able to maintain its exposure to small companies by investing up to 10% of the net assets into the Marlborough Special Situations Fund (also managed by Hargreave Hale), whilst the manager identifies opportunities to invest the proceeds of the fundraising into qualifying companies.

The manager strongly believes in the benefits of a diversified portfolio and point to the performance of the Marlborough Special Situations Fund and Marlborough UK Micro Cap Fund as two examples of highly diversified funds that have delivered strong long-term performance. Hargreave Hale believes this focus on risk management provides some protection in volatile markets, although it must be recognised that the VCT rules and the lower number of holdings make a comparison difficult.

The focus on risk management leads the manager to weigh each investment up against a series of factors, some specific to the company and others relating to to portfolio construction. These include, the business model, financial controls, management track record, balance sheet strength and portfolio risk.

Hargreave Hale describes its approach as stock specific and based on fundamental analysis of the investee company. Their management of the VCT has evolved over the 17 years it has been managing VCTs, with more emphasis placed on risk management and volatility. This is primarily achieved through diversification of the qualifying and nonqualifying investment portfolios, but is also supported by the increased maturity of the qualifying portfolio, which now features more established and profitable qualifying companies. The manager also actively manages the VCT's exposure to different kinds of risk and uses investment into private companies to broaden the investment opportunity. As at end of July 2021, the portfolio of the Hargreave Hale AIM VCT had the following characteristics:

- Qualifying investments account for 74.8% of the VCT's net assets, whilst the non-qualifying direct equity investments account for 13.9%, the Marlborough Special Situations Fund for 1.6% and cash for 9.7%
- The 76 qualifying companies are valued at about £171.2 million against an underlying book cost of £89.2m. The book cost within the management accounts shown (see Table 6 for detail), reflects the transfer value of the qualifying investments from Hargreave Hale AIM VCT 2 (as opposed to their purchase price)
- The 10 largest qualifying holdings accounted for 31.6% of the VCT's net asset value of approximately £228.8 million
- 41% of the qualifying portfolio (when weighted by market value) is invested in profitable companies
- The weighted average revenue and profit before tax within the qualifying portfolio was £72.5m and £2.2m respectively.
- The weighted average market capitalisation was £386m

We cover these figures in more detail in the tables and the Track Record section of this report. But some highlights of the investment portfolio include:

- GlobalData. A supplier of propriety data and analytics and insights to 4,000 clients with a market cap of £1.9bn, revenues of £178 million and profit before tax of £44 million for the year to 31 December 2020
- Gousto (Unquoted). A data-driven recipe box company delivering ingredients and recipe cards direct to doorsteps across the UK. Gousto is a private company and reported revenues of £189 million and profit before tax of £1 million for the year to 25 December 2020
- Maxcyte. A provider of cell-engineering platform technologies to advance innovative cellbased research, development and potential commercialization of next-generation cell therapies. Maxcyte has a market cap of £821m

and reported revenues of \$26 million and loss before tax of \$12 million for the year to 31 December 2020

The split of the portfolio by market value of the Hargreave Hale AIM VCT is currently:

| • | Qualifying Investments - | 74.8% |
|---|--------------------------|-------|
| | AIM Investment - | 61.5% |
| | Unquoted Investments - | 13.3% |

- Non-Qualifying Investments FTSE 350 direct equities - 13.9% Marlborough Spec Sits Fund - 1.6%
- Cash and other holdings 9.7%

We have previously highlighted our concerns about access to the deal flow on AIM. Although the number of AIM qualifying IPO's has picked up recently. We continue to welcome a reduced dependence on AIM IPO's with the management team now more able to deploy monies, when there are periods of reduced IPO activity on AIM.

Non-qualifying investments

The Hargreave Hale VCT Team works closely with the wider Hargreave Hale fund management team to deliver the investment strategy when making non-qualifying investments. Typically, this will include a focused portfolio of direct investments in companies listed on the main market of the London Stock Exchange.

As at 31 July 2021, the average market cap of an investment in the non-qualifying portfolio, when weighted by market value was £3.0bn. The manager is keen to emphasize the balancing effect this has on the whole portfolio as investors with investors gaining exposure to both small qualifying companies and more stable and liquid larger companies in the same VCT.

Subject to a maximum of 10% of the net assets, the investment policy allows the initial investment of the proceeds of fundraisings into the Marlborough Special Situation Fund pending investment into qualifying companies. The £1.7bn fund, which has a very significant weighting to UK small companies and is also managed by Hargreave Hale, and produced a 1, 3 and 5 year return of 52%, 41% and 108%, respectively (as at 31 July 2021).

Dividend Policy

The VCT has a well-established track record of paying out tax free dividends to their sharehold-

ers. The intention is to continue the existing policy of targeting a 5% tax free dividend distribution yield (referenced to the year-end net asset value of each company). The VCT has a good track record of making distributions consistent with this policy, including several special dividends in recent years.

The most recent total annual dividends paid from the Hargreave Hale AIM VCT (in relation to a financial year) are:

- 2020 5.4p per share
- 2019 4.0p per share
- 2018 5.4p per share
- 2017 4.0p per share
- 2016 4.0p per share

Hargreave Hale AIM VCT pays its dividends out of capital. To date this has been done through distributions from the Special Reserve, which was created by a court approved conversion of the Share Premium Account. The Finance Act 2014 prohibits VCTs from paying dividends (or other forms of distribution or payments to investors) from the capital received by a VCT from a share issue within three years of the end of the accounting period in which shares were issued to investors. Hargreave Hale AIM VCT was not affected by the change in legislation and has continued to distribute dividends to shareholders in line with its

Track record

Our approach to comparing track records between providers is to use 3, 5 & 10 year measures of the annual increase in total return (calculated as closing net asset value less opening net asset value plus dividends paid during the period).

The results are in Table 3 and consist of results for each AIM provider and their VCTs over a 3, 5 and 10 year period.

The number of qualifying AIM listed companies in the portfolio is a diverse 76 for the Hargreave Hale AIM VCT (see Tables 6).

As at 30th June 2021, the five largest sector weightings of the qualifying portfolio within the Hargreave Hale AIM VCT was:

- 30% in Healthcare
- 30% in Information Technology
- 22% in Consumer companies
- 9% in Industrials

dividend policy.

As at 31 July 2021, Hargreave Hale AIM VCT had £67.8m of distributable reserves available to it.

Share Buyback Policy

The Board targets a 5% discount to the NAV but like most managers reserves the right to suspend the discount control policy, if required. The manager has discretion to buy shares back in on a weekly basis, subject to certain limits. These are set by the Board to ensure compliance with the Listing Rules and shareholder authorities. Nevertheless, these policies have proven to be very robust and have never been suspended. The consistent application of the policy has been particularly effective at controlling the share price, which has tightly tracked the published net asset value per share, with an average discount of 6.5% to the net asset value for the 3 years to 31 July 2021.

We believe the policy, and the execution of it, is good news for existing investors, provided the team is able to maintain it. Individuals should be aware that there is no guarantee that this policy will be sustainable or adhered to over the long term.

Tax Efficient Review Strategy rating:29 out of 30

• 5% in Utilities and Real Estate

As can be seen in Table 3, the Hargreave Hale AIM VCT ranks second within its peer group over 3 and 5 years, although it lags behind the Amati AIM VCT and the Unicorn AIM VCT over 10 years. Part of the reason for this may be explained by the Hargreave Hale AIM VCT holding a more diversified portfolio in comparison with Amati and Unicorn.

Within the Hargreave Hale AIM VCT the top 10 investment holdings comprise 31% of the AUM. This compares with the top 10 holdings comprising approximately 50% of the Amati and Unicorn AIM VCTs.

If the top 10 investments comprise a higher percentage and perform well, this could lead to better performance, but a relatively high level of weighting of the top 10 holdings could lead to higher volatility within the portfolio performance.

| Table 3: | AIM VCT | provider 3,5 & | 10 year per | formance comparison |
|----------|---------|----------------|-------------|---------------------|
|----------|---------|----------------|-------------|---------------------|

| VCT manager (alphabetical order) | VCT name | Data as at | Annual return over last 3 years | Annual return over last 5 years | Annual return over last 10 years |
|-------------------------------------|------------------------|------------|---------------------------------------------|---------------------------------------------|----------------------------------------------|
| AMATI | Amati AIM VCT | 30/06/2021 | 10.4% | 26.7% | 15.0% |
| HARGREAVE HALE | Hargreave Hale AIM VCT | 30/06/2021 | 11.3% | 14.8% | 10.8% |
| OCTOPUS | Octopus AIM VCT | 30/06/2021 | 8.6% | 13.3% | 10.1% |
| | Octopus AIM VCT 2 | 30/06/2021 | 8.4% | 12.9% | 10.5% |
| UNICORN | Unicorn AIM VCT | 30/06/2021 | 16.4% | 14.2% | 16.9% |

Source: Tax Efficient Review calculation based on data from public accounts

Calculation: (Closing period NAV less Opening period NAV plus dividends paid in the period) divided by number of years in the period

Report created 24/08/2021

Table 4: Hargreave Hale AIM VCT key characteristics as at 31 July 2021

| Asset Allocation | | | | |
|---------------------------------------------------------------------------------------------|--------|--|--|--|
| Qualifying Investments74.8% of which 61.5% are AIM and 13.3% Unqoted Private Investments | | | | |
| Marlborough Special Situations Fund | 1.6% | | | |
| Non-Qualifying Equities | 13.90% | | | |
| Non-Qualifying Fixed Income | 0% | | | |
| Cash | 9.70% | | | |
| Total | 100% | | | |
| Qualifying Portfolio | | | | |
| Average Revenue | £73m | | | |
| Average Net Cash | £16m | | | |
| Average Market Capitalisation | £386m | | | |
| | | | | |

Source Hargreave Hale September 2021

Table 5: Hargreave Hale Matrix of individual responsibilities

| | Oliver Bedford | Lucy Bloomfield | Anna Salim | Barbara Walshe | Archie Stirling |
|---------------------------|-------------------|--------------------|---------------|-------------------|--------------------|
| | VCT \ | NORK | | | |
| Managing VCT funds/assets | 100% | 100% | 100% | 100% | 100% |
| Years in fund management | 17 | 13 | 5 | None | None |
| Years with current team | 17 | 3 | 3 | 1 | 0 |
| Years involved with VCTs | 17 | 3 | 3 | 1 | 0 |

Source Hargreave Hale August 2021

Table 4 shows the breakdown of the asset allocation of the Hargreave Hale AIM VCT. Whilst the dominant holdings are AIM listed qualifying investments, as one would expect, the second largest percentage is at 14% in non-qualifying equities.

Table 6 shows that many of these listed equities

Manager

In total, Hargreave Hale has £6.3 bn in funds under management and over £4.4 bn invested in UK small companies. Table 5 shows the team at present and the time allocated to VCT work.

Giles Hargreave stepped down as co-manager on 31 December 2020; he has not been involved in the management of the VCT portfolio since then. Looking forward, Giles is not expected to provide any input to the VCT's portfolio, although he remains available to support the VCT team in his role as Life President of Canaccord Genuity Fund Management (the trading name of Hargreave Hale Ltd).

Hargreave Hale had planned for this with the introduction of Lucy Bloomfield, an experienced fund manager, into the team in 2018. Since then, Barbara Walshe and Archie Stirling have also joined the VCT team to provide more support to the investment process, particularly for investments into private companies.

The investment team of the Hargreave Hale AIM VCT comprises:

- Oliver Bedford Lead Manager graduated from Durham University in 1995 with a degree in Chemistry. He served in the British Army for 9 years before joining Hargreave Hale in 2004. After initially working as an analyst in support of the VCT, Oliver was appointed as co-manager in 2011 and then lead manager in 2019.
- Lucy Bloomfield Deputy Fund Manager joined Hargreave Hale in August 2018. Prior to this she spent eight years as an analyst and UK Small & Mid-cap fund manager at BlackRock before her most recent role as a European Small & Mid-cap fund manager with Ennismore Fund Management. Lucy graduated from Durham University with a degree in

are well known names such as JD Sports, Watches of Switzerland and S4 Capital. These holdings undoubtedly aid liquidity within the portfolio, being more accessible than the AIM listed holdings, but they could also add to volatility within the portfolio.

Tax Efficient Review Track Record rating: 31 out of 40

Economics and is a CFA charter holder.

- Anna Salim joined Hargreave Hale in April 2018. Her prior experience includes European lower mid-market private equity investments at Revolution Capital Group and equity research at Cormark Securities. Anna graduated from the University of Toronto and holds an MBA from the University of Western Ontario. She is a CFA charter holder.
- Barbara Walshe joined Hargreave Hale as legal counsel in May 2020. She graduated from Oxford University and, following qualification as a solicitor in 2010, worked at Ashurst LLP and Linklaters LLP before her most recent role as chief legal officer at a VCT-backed sustainable recycling company.
- Archie Stirling joined Hargreave Hale as an investment analyst in September 2021. He graduated from Bristol and joined KPMG in 2013. Following qualification in 2016, he joined KPMG's transaction services team where he remained until joining Hargreave Hale.

The Board of Hargreave Hale AIM VCT comprises:

- David Brock
- Angela Henderson
- Ashton Bradbury
- Oliver Bedford
- Justin Ward

Sir Aubrey Brocklebank was a longstanding board member and stepped down at the end of 2020. Justin Ward was appointed to the Board in November 2020 and assumed the role of Chairman of Audit Committee in February 2021.

Tax Efficient Review Team rating: 18 out of 20

Costs

 Initial costs: Initial costs are usually 3.5% including commission to introducers of either 1% or 0.5% up-front with 0.375% annual trail subject to availability and paid by the manager out of their annual management charge (where no advice is given to the investor)

There is a discount of up to 2% available to existing shareholders for applications received by 5pm on 29 October 2021. The full early bird discount of 2% is only available when Hargreave Hale is not required to pay any initial commission, either because the introducing adviser gives advice (and therefore cannot accept commission), or the introducing adviser waives the introductory commission in favour of the client

- Annual management fee: 1.7% of the VCT's NAV. As at 31 July 2021, the VCT's on-going charges ratio (OCR) was 2.2% inclusive of VAT. Hargreave Hale expects the OCR to remain close to 2.3% immediately following the £20m fundraise
- **Performance fee:** There is no performance fee levied by the manager within the Hargreave Hale AIM VCT. This is in line with its peer group in the AIM VCT market

The Hargreave Hale AIM VCT has always had competitive costs in relation to its peers and this has continued with this fund raising.

Tax Efficient Review Cost rating: 9 out of 10

Conclusion

The AIM VCTs could be considered the "marmite" of the VCT market. Some advisers love them and use them as a first choice when considering VCTs for their clients, others avoid them altogether and stick to generalist VCTs which hold unquoted investments.

One can see how such a differentiation of opinion arose. Over the past 20 years the AIM market has showed more volatility than the main market, particularly in the first 10 years of the 21st century. With this volatility came ebbs and flows of the number of VCT qualifying companies listing on AIM, which in turn affected the dealflow which the AIM VCT managers could choose from. But the AIM market has reached a good level of maturity and its performance over the past 12 months has been strong as the economy has rebounded back from the initial impact of the COVID-19 pandemic.

So where does the Hargreave Hale AIM VCT fit in? The team in place have found their feet and the more recent performance has picked up when compared to the likes of Amati and Unicorn. In past reviews the Hargreave Hale AIM VCT has trailed those two in performance, but Hargreave Hale has ridden the recent increases in the AIM market well. They have also paid a highly consistent level of dividends to shareholders over the years.

In recent years TER have been concerned by the relative lack of VCT qualifying companies listing on the AIM market. But the past 12 months has seen a significant increase, which is welcome for all VCT managers. The Hargreave Hale AIM VCT has the benefit of being able to divest into non-AIM listed holdings within the qualifying portfolio, so they are not totally beholden upon the AIM market for dealflow.

The top 10 holdings within the Hargreave Hale AIM VCT accounts for 31% of the total AUM, which is a similar level to that of the Octopus AIM VCTs. But within the Amati and Unicorn VCTs the top 10 holdings account for approximately 50% of their portfolios. So one could expect the Hargreave Hale AIM VCT to be less volatile than Amati and Unicorn. But whereas those managers largely hold their listed equity investments through collective investments as part of their non-qualifying portfolio, the Hargreave Hale AIM VCT holds 14% of it's AUM directly in listed equity investments, which could aid liquidity but could add to volatility.

Tax Efficient Review rating: 87 out of 100 for an AIM based VCT

Table 6: Hargreave Hale VCT holdings as at 31 July 2021

| July ZUZI | | | | July ZOZI | |
|----------------------------|----------------|--------------------------|-------------|---------------------------|--------------|
| | Cost £000 | Current Value £000 | % of NAV | <u>.</u> | Cost £000 |
| Quali | fying Portfoli | D | | Instem life | 297 |
| Gousto | 2,484 | 12,715 | 5.56% | Idox | 135 |
| Learning Technologies | 2,238 | 9,657 | 4.22% | Diurnal | 672 |
| Maxcyte | 1,270 | 8,100 | 3.54% | Centralnic | 588 |
| Ideagen | 1,992 | 7,616 | 3.33% | Escape Hunt | 2,173 |
| Zoo Digital | 2,266 | 6,236 | 2.74% | Crimson Tide | 1,260 |
| Polarean | 2,081 | 5,903 | 2.59% | Tristel | 543 |
| PCI PAL | 2,280 | 5,883 | 2.57% | Osirium CLN | 800 |
| Surface Transforms | 1,744 | 5,842 | 2.55% | Intercede | 305 |
| llika | 1,636 | 5,363 | 2.34% | Property Franchise Group | 377 |
| Creo | 2,329 | 4,600 | 2.01% | E-Therapeutics | 500 |
| Eagle Eye | 1,642 | 4,415 | 1.93% | Quixant | 1,209 |
| Blackbird (Forbidden Tech) | 615 | 4,305 | 1.88% | Globaldata | 173 |
| Kidly CLN | 1,350 | 3,670 | 1.60% | Synairgen | 192 |
| Aquis | 765 | 3,081 | 1.35% | Faron Pharma | 1,373 |
| Zappar | 1,600 | 2,781 | 1.22% | Fusion Antibodies | 624 |
| Mexican Grill A Prefs | 1,013 | 2,713 | 1.19% | Velocys | 900 |
| Cohort | 619 | 2,708 | 1.18% | Renalytix | 82 |
| Verici | 700 | 2,520 | 1.10% | Arecor Therapeutics | 712 |
| Angle | 1,158 | 2,478 | 1.09% | Rosslyn Data | 750 |
| C4X Discovery | 1,550 | 2,401 | 1.05% | Gfinity | 1,526 |
| My First Years Ord C | 1,000 | 2,394 | 1.05% | ULS Technology | 770 |
| Abcam | 55 | 2,239 | 0.98% | Yourgene - Premaitha | 521 |
| Diaceutics | 1,550 | 2,202 | 0.96% | K3 | 270 |
| EKF | 565 | 2,160 | 0.94% | Everyman | 600 |
| Eden Research | 1,355 | 2,145 | 0.94% | Equals Group (FairFX) | 750 |
| Craneware | 125 | 2,107 | 0.92% | HB I 3x NON-Voting | 300 |
| Bidstack | 2,000 | 2,100 | 0.92% | Vertu | 600 |
| Beeks Financial | 1,038 | 2,058 | 0.90% | Mirriad | 610 |
| Cloudcall | 3,196 | 1,866 | 0.82% | Big Blu | 347 |
| Hardide Ord 4P+ | 3,566 | 1,856 | 0.81% | HB F 3x Non-Voting | 215 |
| In the Style | 1,667 | 1,850 | 0.81% | DP Poland | 1,390 |
| Animal Care | 720 | 1,815 | 0.79% | Mexican Grill Ords | 112 |
| Science in Sport | 1,479 | 1,755 | 0.77% | HB CLN | 300 |
| Project Paladar | 1,749 | 1,749 | 0.76% | Wandisco | 347 |
| Belvoir | 762 | 1,695 | 0.74% | KRM | 619 |
| Trellus Health | 1,000 | 1,675 | 0.73% | Reneuron | 606 |
| Escape Hunt CLN | 340 | 1,575 | 0.69% | HB E 3x Voting | 85 |
| My First Years Ord D | 1,500 | 1,500 | 0.66% | TrakM8 | 486 |
| Kidly E Pref | 1,150 | 1,390 | 0.61% | Osirium | 858 |
| OneMedia IP | 1,141 | 1,385 | 0.61% | Trellus Health-restricted | 74 |
| Crosswords | 1,289 | 1,380 | 0.60% | Mycelx | 361 |
| CIUSSWUIUS | | | | | |
| Intelligent Ultrasound | 1,150 | 1,275 | 0.56% | Verici-restricted | 1 |

Table 6: Hargreave Hale VCT holdings as at 31 July 2021

% of

NAV

0.55%

0.55%

0.54%

0.53%

0.52%

0.51%

0.51%

0.49%

0.46%

0.45%

0.45%

0.44%

0.39%

0.37%

0.36%

0.36%

0.34%

0.32%

0.31%

0.31%

0.31%

0.29%

0.28%

0.25%

0.25%

0.21%

0.21%

0.20%

0.17%

0.17%

0.15%

0.14%

0.13%

0.13%

0.12%

0.09%

0.08%

0.06%

0.06%

0.06%

0.05%

0.03%

0.02%

0.00%

Current

Value

£000

1,258

1,257

1,239

1,205

1,198

1,176

1,156

1,112

1,047

1,026

1,021

1,004

897

852

830

824

787

742

712

708

700

666

647

582

577

487

481

465

395

385

345

330

301

300

268

217

180

136

134

128

124

77

49

0

Table 6: Hargreave Hale VCT holdings as at 31July 2021

| | Cost £000 | Current Value £000 | % of NAV |
|------------------------------|---------------|--------------------------|-------------|
| Paragon Entertainment | 87 | 0 | 0.00% |
| Portr A | 501 | 0 | 0.00% |
| Portr Ords | 1,287 | 0 | 0.00% |
| Portr B | 100 | 0 | 0.00% |
| Total Qualifying Investments | 89,317 | 171,183 | 74.83% |
| Non Qua | lifying Portf | olio | |
| S4 Capital | 575 | 2,082 | 0.91% |
| Future | 314 | 1,895 | 0.83% |
| Watches of Switzerland | 888 | 1,811 | 0.79% |
| Seraphine Group | 1,853 | 1,733 | 0.76% |
| Sthree | 1,172 | 1,678 | 0.74% |
| NCC | 985 | 1,384 | 0.60% |
| Liontrust | 703 | 1,254 | 0.55% |
| Bodycote | 990 | 1,215 | 0.53% |
| Bytes Technology | 639 | 1,141 | 0.50% |
| Howden Joinery | 843 | 1,094 | 0.48% |
| Integrafin | 551 | 1,061 | 0.46% |
| Spirax-Sarco | 443 | 1,050 | 0.46% |
| WH Smith | 948 | 1,006 | 0.44% |
| Dechra | 422 | 994 | 0.44% |
| Workspace | 883 | 991 | 0.43% |
| JD Sports | 563 | 987 | 0.43% |
| Countryside | 906 | 922 | 0.40% |
| Halma | 379 | 866 | 0.38% |
| Ascential | 724 | 864 | 0.38% |
| Hilton Foods | 718 | 854 | 0.37% |
| XP Power | 425 | 820 | 0.36% |
| Trifast | 698 | 788 | 0.34% |
| Rotork PLC | 737 | 757 | 0.33% |
| Shaftsbury | 761 | 751 | 0.33% |
| On The Beach | 868 | 729 | 0.32% |
| Taylor Wimpey | 781 | 724 | 0.32% |
| Melrose | 867 | 720 | 0.31% |
| James Fisher | 1,190 | 720 | 0.31% |
| Cohort | 333 | 542 | 0.24% |
| Mexican Grill A Prefs | 135 | 292 | 0.13% |
| MyCelx | 298 | 90 | 0.04% |
| Mexican Grill Ords | 26 | 37 | 0.02% |
| Total Non Qual | 22,618 | 31,852 | 13.93% |
| MFM Special Situations | 2,862 | 3,624 | 1.58% |
| TOTAL PORTFOLIO | 114,797 | 206,659 | 90.34% |

Table 6: Hargreave Hale VCT holdings as at 31 July 2021

| | Cost £000 | Current Value £000 | % of NAV |
|--------------------------|--------------|--------------------------|-------------|
| Cash at Bank | | 22,278 | 9.74% |
| Prepayments and Accruals | | -175 | -0.08% |
| NET ASSETS | 114,797 | 228,762 | 100.00% |

Source Hargreave Hale August 2021