

RETURNS BY ALLOTMENT

All returns data is based on the 31 December 2019 NAV of 72.36 pence per share.

Investors should note that past performance is not a reliable indicator of future results. Investments in AIM VCTs should be regarded as high risk as they invest in small companies with shares that are highly illiquid and can be hard to sell. They are only suitable for UK resident tax payers who can tolerate higher risk and have a time horizon of greater than five years. Please refer to the Risks section on page 2 of the factsheet for more information. Before investing please read the prospectus and if necessary, seek professional advice.

Allotment	Issue Price	Dividends Paid	Returns on £10,000 Investment			% Gain	
			NAV	Dividends	Total Return	No Tax Relief	With Tax Relief
01-Apr-05	100.00	56.90	7,236.00	5,690.00	12,926.00	29.3%	115.4%
01-Apr-06	100.00	56.37	8,967.57	5,636.81	14,604.39	46.0%	143.4%
30-Mar-10	67.52	39.90	10,716.52	5,909.19	16,625.71	66.3%	137.5%
28-May-10	64.48	39.90	11,221.59	6,187.69	17,409.28	74.1%	148.7%
14-Dec-10	72.39	37.90	9,995.86	5,235.53	15,231.39	52.3%	117.6%
17-Feb-11	71.76	35.90	10,083.61	5,002.79	15,086.40	50.9%	115.5%
08-Mar-11	72.47	35.90	9,984.23	4,953.48	14,937.71	49.4%	113.4%
22-Mar-11	70.56	35.90	10,254.86	5,087.75	15,342.61	53.4%	119.2%
05-Apr-11	70.97	35.90	10,195.86	5,058.48	15,254.33	52.5%	117.9%
03-Jun-11	70.87	35.90	10,210.00	5,065.49	15,275.49	52.8%	118.2%
14-Dec-12	63.79	30.40	11,343.47	4,765.64	16,109.11	61.1%	130.1%
11-Feb-13	66.34	28.65	10,906.82	4,318.41	15,225.24	52.3%	117.5%
28-Feb-13	66.49	28.65	10,882.22	4,308.67	15,190.89	51.9%	117.0%
26-Mar-13	66.16	28.65	10,936.49	4,330.16	15,266.65	52.7%	118.1%
04-Apr-13	65.73	28.65	11,008.13	4,358.52	15,366.65	53.7%	119.5%
05-Apr-13	65.73	28.65	11,008.13	4,358.52	15,366.65	53.7%	119.5%
18-Apr-13	65.11	28.65	11,113.05	4,400.07	15,513.12	55.1%	121.6%
10-May-13	65.90	28.65	10,979.91	4,347.35	15,327.26	53.3%	119.0%
24-Jun-13	66.62	27.15	10,861.24	4,075.22	14,936.45	49.4%	113.4%
15-Aug-13	68.14	27.15	10,618.83	3,984.26	14,603.09	46.0%	108.6%
26-Sep-13	72.59	27.15	9,968.32	3,740.18	13,708.50	37.1%	95.8%
18-Nov-13	80.36	27.15	9,004.48	3,378.55	12,383.03	23.8%	76.9%
06-Dec-13	81.34	27.15	8,895.99	3,337.84	12,233.83	22.3%	74.8%
18-Dec-13	80.91	27.15	8,943.27	3,355.58	12,298.85	23.0%	75.7%
24-Dec-13	81.42	27.15	8,886.53	3,334.29	12,220.82	22.2%	74.6%
27-Dec-13	81.42	27.15	8,886.53	3,334.29	12,220.82	22.2%	74.6%
03-Jan-14	82.03	27.15	8,820.68	3,309.59	12,130.27	21.3%	73.3%
16-Jan-14	82.99	24.90	8,718.66	3,000.20	11,718.86	17.2%	67.4%
05-Feb-14	84.73	24.90	8,540.07	2,938.75	11,478.82	14.8%	64.0%
28-Feb-14	89.34	24.90	8,099.40	2,787.11	10,886.50	8.9%	55.5%
14-Mar-14	90.66	24.90	7,981.47	2,746.53	10,727.99	7.3%	53.3%
25-Mar-14	89.55	24.90	8,080.40	2,780.57	10,860.97	8.6%	55.2%
31-Mar-14	88.87	24.90	8,142.23	2,801.85	10,944.08	9.4%	56.3%

Allotment	Issue Price	Dividends Paid	Returns on £10,000 Investment			% Gain	
			NAV	Dividends	Total Return	No Tax Relief	With Tax Relief
03-Apr-14	88.52	24.90	8,174.42	2,812.92	10,987.35	9.9%	57.0%
04-Apr-14	88.52	24.90	8,174.42	2,812.92	10,987.35	9.9%	57.0%
05-Apr-14	88.52	24.90	8,174.42	2,812.92	10,987.35	9.9%	57.0%
06-Jun-14	85.96	24.90	8,417.87	2,896.70	11,314.56	13.1%	61.6%
14-Jul-14	81.99	23.15	8,825.47	2,823.52	11,648.98	16.5%	66.4%
19-Aug-14	80.95	23.15	8,938.85	2,859.79	11,798.64	18.0%	68.6%
25-Sep-14	82.79	23.15	8,740.19	2,796.23	11,536.42	15.4%	64.8%
11-Nov-14	80.04	23.15	9,040.48	2,892.30	11,932.78	19.3%	70.5%
25-Nov-14	81.18	23.15	8,913.53	2,851.69	11,765.21	17.7%	68.1%
05-Dec-14	82.81	23.15	8,738.08	2,795.56	11,533.63	15.3%	64.8%
23-Dec-14	80.19	23.15	9,023.57	2,886.89	11,910.46	19.1%	70.1%
13-Jan-15	78.64	20.65	9,201.42	2,625.89	11,827.31	18.3%	69.0%
20-Jan-15	77.48	20.65	9,339.18	2,665.20	12,004.39	20.0%	71.5%
27-Feb-15	77.84	20.65	9,295.99	2,652.88	11,948.87	19.5%	70.7%
20-Mar-15	78.00	20.65	9,276.92	2,647.44	11,924.36	19.2%	70.3%
31-Mar-15	78.07	20.65	9,268.61	2,645.06	11,913.67	19.1%	70.2%
02-Apr-15	77.77	20.65	9,304.36	2,655.27	11,959.62	19.6%	70.9%
08-Apr-15	77.42	20.65	9,346.42	2,667.27	12,013.69	20.1%	71.6%
05-May-15	78.09	20.65	9,266.23	2,644.38	11,910.62	19.1%	70.2%
04-Jun-15	80.68	20.65	8,968.77	2,559.49	11,528.26	15.3%	64.7%
30-Jun-15	79.43	18.90	9,109.91	2,379.45	11,489.36	14.9%	64.1%
18-Aug-15	79.95	18.90	9,050.66	2,363.98	11,414.63	14.1%	63.1%
22-Dec-15	78.76	16.65	9,187.40	2,114.02	11,301.42	13.0%	61.4%
30-Dec-15	78.66	16.65	9,199.08	2,116.70	11,315.79	13.2%	61.7%
19-Jan-16	75.66	16.65	9,563.84	2,200.63	11,764.47	17.6%	68.1%
02-Feb-16	73.79	16.65	9,806.21	2,256.40	12,062.61	20.6%	72.3%
25-Feb-16	73.54	16.65	9,839.54	2,264.07	12,103.62	21.0%	72.9%
15-Mar-16	74.42	16.65	9,723.19	2,237.30	11,960.49	19.6%	70.9%
04-Apr-16	76.59	16.65	9,447.71	2,173.91	11,621.62	16.2%	66.0%
05-Apr-16	76.59	16.65	9,447.71	2,173.91	11,621.62	16.2%	66.0%
06-Apr-16	76.59	16.65	9,447.71	2,173.91	11,621.62	16.2%	66.0%
05-May-16	77.97	16.65	9,280.49	2,135.44	11,415.93	14.2%	63.1%
25-May-16	77.61	16.65	9,323.54	2,145.34	11,468.88	14.7%	63.8%
23-Jun-16	75.45	16.65	9,590.46	2,206.76	11,797.22	18.0%	68.5%
03-Aug-16	75.45	14.90	9,590.46	1,974.82	11,565.28	15.7%	65.2%
31-Aug-16	77.39	14.90	9,350.05	1,925.31	11,275.36	12.8%	61.1%
28-Sep-16	78.09	14.90	9,266.23	1,908.05	11,174.29	11.7%	59.6%
19-Oct-16	79.10	14.90	9,147.91	1,883.69	11,031.61	10.3%	57.6%

Allotment	Issue Price	Dividends Paid	Returns on £10,000 Investment			% Gain	
			NAV	Dividends	Total Return	No Tax Relief	With Tax Relief
17-Nov-16	77.41	14.90	9,347.63	1,924.82	11,272.45	12.7%	61.0%
05-Jan-17	76.82	12.65	9,419.42	1,646.71	11,066.13	10.7%	58.1%
12-Jan-17	78.32	12.65	9,239.02	1,615.17	10,854.19	8.5%	55.1%
02-Feb-17	79.43	12.65	9,109.91	1,592.60	10,702.51	7.0%	52.9%
14-Feb-17	80.12	12.65	9,031.45	1,578.88	10,610.33	6.1%	51.6%
27-Feb-17	80.23	12.65	9,019.07	1,576.72	10,595.79	6.0%	51.4%
20-Mar-17	80.82	12.65	8,953.23	1,565.21	10,518.44	5.2%	50.3%
06-Apr-17	80.95	12.65	8,938.85	1,562.69	10,501.54	5.0%	50.0%
20-Mar-18	86.22	8.65	8,392.48	1,003.25	9,395.73	-6.0%	34.2%
27-Mar-18	86.22	8.65	8,392.48	1,003.25	9,395.73	-6.0%	34.2%
29-Mar-18	84.45	8.65	8,568.38	1,024.27	9,592.66	-4.1%	37.0%
05-Apr-18	84.70	8.65	8,543.09	1,021.25	9,564.34	-4.4%	36.6%
06-Apr-18	84.70	8.65	8,543.09	1,021.25	9,564.34	-4.4%	36.6%
03-May-18	87.58	8.65	8,262.16	987.67	9,249.83	-7.5%	32.1%
07-Jun-18	89.20	8.65	8,112.11	969.73	9,081.84	-9.2%	29.7%
12-Jun-18	89.20	8.65	8,112.11	969.73	9,081.84	-9.2%	29.7%
04-Jul-18	89.38	8.65	8,095.77	967.78	9,063.55	-9.4%	29.5%
25-Oct-18	82.37	5.90	8,784.75	716.28	9,501.03	-5.0%	35.7%
15-Nov-18	83.70	5.90	8,645.16	704.90	9,350.06	-6.5%	33.6%
13-Dec-18	78.60	5.90	9,206.11	750.64	9,956.74	-0.4%	42.2%
04-Jan-19	75.70	5.90	9,558.78	779.39	10,338.18	3.4%	47.7%
05-Feb-19	75.80	3.25	9,546.17	428.76	9,974.93	-0.3%	42.5%
04-Mar-19	74.21	3.25	9,750.71	437.95	10,188.65	1.9%	45.6%
11-Apr-19	73.59	3.25	9,832.86	441.64	10,274.49	2.7%	46.8%

Discrete returns over 5 years to 31 December 2019 (%)¹

Company	Dec 18 - Dec 19	Dec 17 - Dec 18	Dec 16 - Dec 17	Dec 15 - Dec 16	Dec 14 - Dec 15
Hargreave Hale AIM VCT (Ordinary Shares)	7.13	-6.37	14.38	2.43	5.90
FTSE AIM All Share Total Return	13.26	-17.12	25.97	16.07	6.63

Rolling returns over 5 years to 31 December 2019 (%)¹

	1 Year	2 Years	3 Years	4 Years	5 Years
Hargreave Hale AIM VCT (Ordinary Shares)	7.13	-0.12	14.24	16.30	22.28
FTSE AIM All Share Total Return	13.26	-6.12	18.26	37.26	46.36

¹ Performance data is sourced from Canaccord Genuity Wealth Limited and Bloomberg and is based on the month end released Net Asset Values for the VCT and the closing price of the FTSE AIM ALL-Share Total Return Index. Dividends are assumed to be withdrawn from the VCT. No tax treatments are included.